

More Opportunity.

Sales Associate, Healthcare & Benefits

Description

The world of benefits is full of big box brokers who sell the same old product and hope the businesses they work for don't notice. That's not us. We are a boutique, consultative healthcare and benefits shop that works with businesses looking for more than the status quo.

As a Sales Associate you will learn the business of healthcare & benefits and play a critical role in our prospecting and sales process.

On our team you will:

- Assist in developing new business opportunities through prospecting, research and lead generation
- Help craft marketing strategies, materials, and execute events
- Attend sales meetings with Advisors
- Develop sales skills and industry knowledge through ongoing training and development
- Learn how to manage client relationships and deliver high quality healthcare and benefits consultation
- Get your life & health insurance (L&H) license

Experience & Skills

Successful Sales Associates will be hungry to learn, excel at creating connections with people, and have a high interpersonal EQ. Prior insurance or healthcare industry knowledge or experience is not required.

Ready for more?

www.teamlacher.com

